

## FOR IMMEDIATE RELEASE###

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### **Electric Solution Announces Strategic Partnership with McQuay®**

**June 23, 2009, North America, USA:** Electric Solution today announced a strategic partnership with McQuay International. This partnership is designed to offer customers increased value and a more comprehensive approach to energy efficiency and rising energy costs. The combination of McQuay's quality and efficient HVAC products and engineering expertise, along with Electric Solution's Intelligent Energy Demand Control products and expertise, now allows customers to experience; lower capital costs, more competitive service agreements, improved performance contracting as well as a complete and comprehensive energy (kWh) and demand (kW) management control solution.

Peter Zomick, Vice President of Sales and Marketing with Electric Solution said, "This partnership is exciting and sound. It is not only great for Electric Solution and McQuay International, but it is also great for our customers because we are now offering solutions to both components of energy (kilowatt hours and kilowatt-demand). There are very few, if any organizations in the marketplace today with a dual focus that a partnership like this allows."

Jim Reindeau, McQuay's Energy & Design Solutions Manager, believes this partnership will deliver a significant increase in value to McQuay's existing and future client base.

**The environmental impacts of this partnership are not to be overlooked. Helping organizations become more energy efficient reduces greenhouse gases; while a reduction in demand (kW) lowers congestion on the grid during peak hours and reduces the need for additional power plants in the local community.**

#### **ABOUT McQuay**

McQuay International delivers engineered, flexible solutions for commercial, industrial and institutional HVAC requirements with reliable products, knowledgeable applications expertise and responsive support.

As part of Daikin Industries, a Fortune 1000 company, McQuay is the second largest air conditioning, heating, ventilating and refrigeration company in the world. They have earned a worldwide reputation for providing a full line of quality products and expertise to meet the demand of their customers. McQuay's representatives work with you to design HVAC systems that can save you money while providing optimal overall systems performance and occupant comfort. The engineered flexibility of their products allows you to fine tune your HVAC system to meet the specific requirements of your application. You benefit from lower installed and operating costs, high energy efficiency, quiet operation, superior indoor air quality (IAQ) and low cost maintenance and service.

For more information about McQuay International, visit [www.McQuay.com](http://www.McQuay.com) or call toll-free 1-800-432-1342.

#### **ABOUT ELECTRIC SOLUTION**

Electric Solution is an ENERGY STAR® Partner and leader in providing comprehensive intelligent energy demand control technologies for industrial, commercial, institutional and residential applications. Electric Solution can help you manage your energy usage, gain control over your power demand, and realize significant energy cost savings without compromising production, safety, quality, comfort or efficiency.

Electric Solution is a diverse group of leading energy professionals dedicated to developing and promoting consumer participation in electricity markets around the world using load management and other energy efficiency measures.

Our goal is improving electric system reliability and bringing the full portfolio of cost-effective alternatives to building new supply-side generation, transmission and distribution system resources.

For more information about Electric Solution, visit [www.ElectricSolution.com](http://www.ElectricSolution.com) or call toll-free 1-877-753-9009.